

Developing Health IT Capacity for Successful Partnership with Health Care Entities

Speakers

- Beth Blair, Senior Research Associate, n4a
- Peter Eckart, Director, Center for Health and Information Technology, Illinois Public Health Institute
- Leigh Ann Eagle, Executive Director, Living Well Center of Excellence, MAC, Inc.
- Sue Lachenmayr, State Program Coordinator, Maryland Living Well Center of Excellence, a Division of MAC, Inc.
- Craig Behm, Maryland Program Director, CRISP
- Anne Montgomery, Deputy Director, Program to Improve Eldercare, Altarum Institute

The “Business Institute”

The mission of the Aging and Disability Business Institute (Business Institute) is to successfully build and strengthen partnerships between community-based organizations (CBOs) and the health care system so older adults and people with disabilities will have access to services and supports that will enable them to live with dignity and independence in their homes and communities as long as possible.

www.n4a.org/businessinstitute

Our Funders



The John A. Hartford
Foundation



Our Partners



Elder Services of the Merrimack Valley, Inc.



Partners in Care
FOUNDATION

www.picf.org



Center for Healthy Aging



Evidence-Based
Leadership Council



Aging and Disability
BUSINESS INSTITUTE

ACL Business Acumen Grants

Learning Collaboratives for Advanced Business Acumen Skills (n4a)

- Organize and conduct 3-5 topically-based action learning collaboratives to address “next generation” issues; and to provide targeted technical assistance to networks of community-based aging and disability organizations.
 - Trailblazers Learning Collaborative
 - Health Information Technology Learning Collaborative
 - Medicare Advantage Learning Collaborative
- Create knowledge and capture insights through these collaboratives to incorporate into future curriculum for national dissemination.

Economic Stability	Neighborhood and Physical Environment	Education	Food	Community and Social Context	Health Care System
Employment	Housing	Literacy	Hunger	Social integration	Health coverage
Income	Transportation	Language	Access to healthy options	Support systems	Provider availability
Expenses	Safety	Early childhood education		Community engagement	Provider linguistic and cultural competency
Debt	Parks	Vocational training		Discrimination	Quality of care
Medical bills	Playgrounds	Higher education			
Support	Walkability				

Health Outcomes

Mortality, Morbidity, Life Expectancy, Health Care Expenditures, Health Status, Functional Limitations

aginganddisabilitybusinessinstitute.org



About ▾ Blog Success Stories Readiness Assessment Events ▾ [Get Involved](#) [Ask an Expert](#) [Q ▾](#)

Aging and Disability Business Institute

Connecting Communities and Health Care

When community-based organizations (CBOs) and the health care system work together, older adults and people with disabilities get the coordinated care that lets them live with dignity and independence in their homes and communities as long as possible.



Featured Items



advocacy | action | answers on aging



**Aging and Disability
BUSINESS INSTITUTE**

Why the HITLC?

CBOs experience challenges with IT and data sharing with their health care partners

- 19% of respondents to a AAA survey on IT had systems to connect with their health partners ([n4a and Scripps Gerontology Center, 2016](#))
- 66% reported that IT limitations are a significant barrier to their ability to develop a value proposition ([n4a, 2018](#))
- 50.8% report receiving patient health outcome data through a contract with a health care partner ([Business Institute, 2018](#))

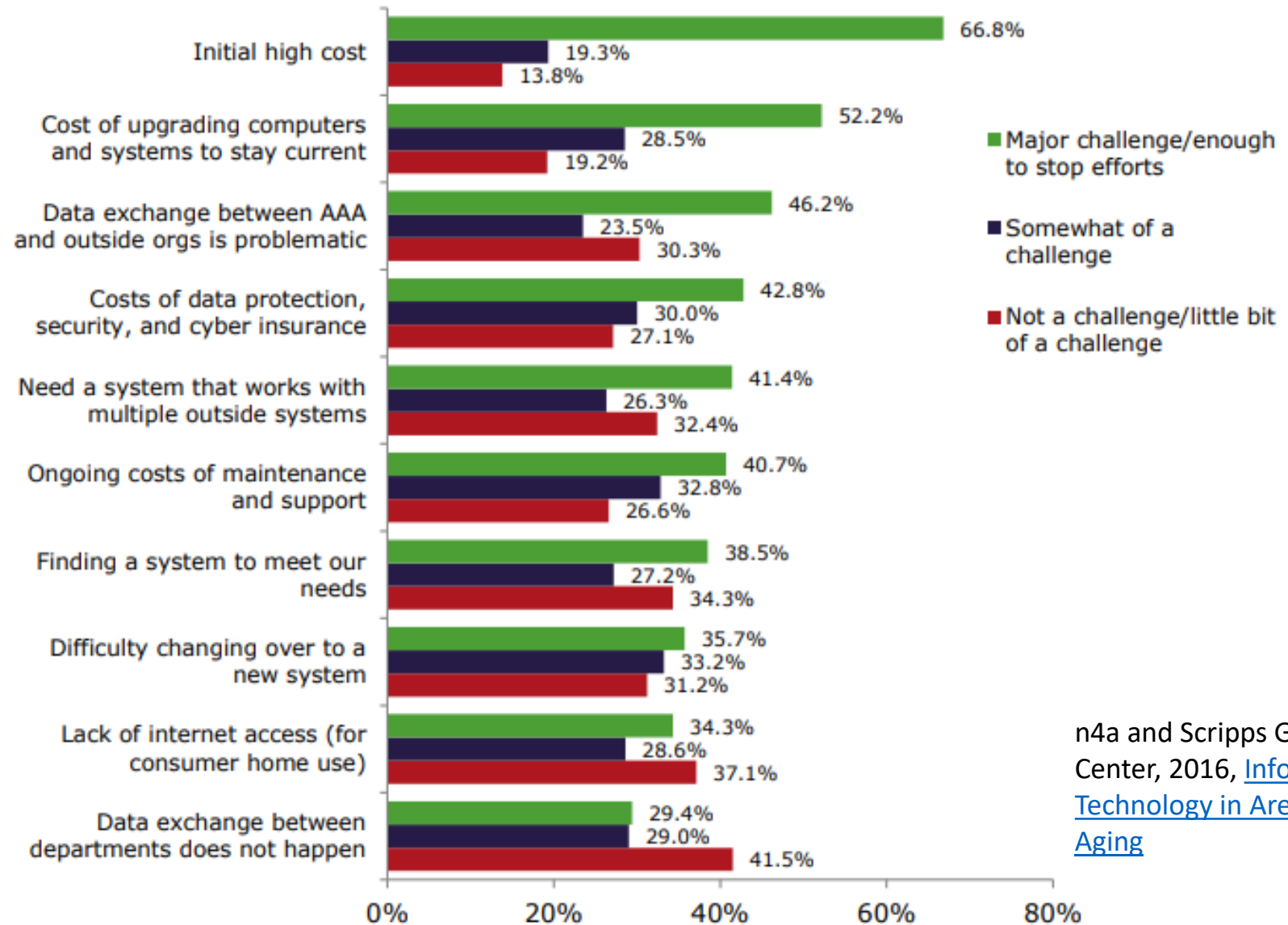
“Data collection is very difficult. Each of our MCO partners requires we document and track client activity in their respective platforms. There is not one universal system to capture all the data...”

“The biggest issue we face is access to good, actionable data. We have very limited access to any information and most of that is not in actionable, reportable, manageable formats. It’s nothing more than general information, most often on hitting timeframes. This is one of the most critical problems facing CBOs related to contracting with MCOs and health systems.”

[\(Business Institute, 2018\)](#)



Challenges Faced by AAAs in Using IT



n4a and Scripps Gerontology Center, 2016, [Information Technology in Area Agencies on Aging](#)

Connecting Aging Services and Healthcare through Data for Better Care and Outcomes



Aging and Disability
BUSINESS INSTITUTE

NASUAD HCBS Conference
August 28, 2019

HITLC Goals

Purpose: Assist participants in making strategic decisions around investing in health information technology (HIT) systems to collect, manage and analyze service data and enhance program quality, client satisfaction, and service reimbursement.

Key Outcome: Successful implementation and use of administrative data systems to grow the capacity of CBOs.

Deliverable: Tools that can assist the larger field of CBOs with the making informed decisions around data systems.



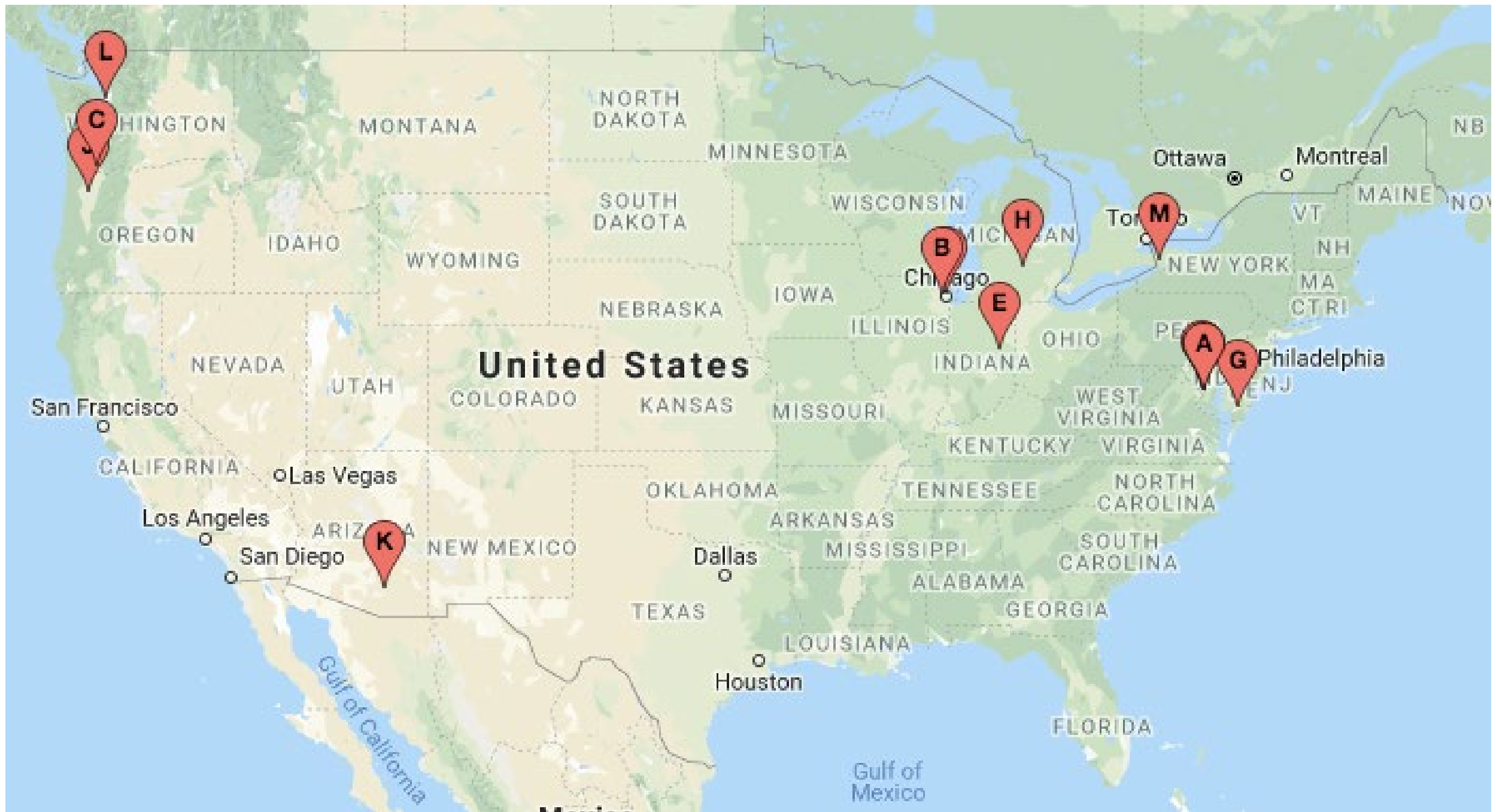
Establishing the Learning Collaboration

- Application and review process
 - Criteria: maturity, readiness, scope of project
- Baseline knowledge
 - Project profiles
- Structure
 - Mix of opportunities
 - Work groups, full cohort, TA, 1-on-1
 - Activities that foster peer-to-peer sharing



advocacy | action | answers on aging





L

C

D

B

H

M

E

A

G

K

United States

NORTH DAKOTA

MINNESOTA

SOUTH DAKOTA

WISCONSIN

MICHIGAN

TORONTO

Montreal

OREGON

IDAHO

WYOMING

NEBRASKA

IOWA

ILLINOIS

OHIO

NEW YORK

VT

MAINE

NB

NEVADA

UTAH

COLORADO

KANSAS

MISSOURI

INDIANA

OHIO

PENNSYLVANIA

Philadelphia

NJ

San Francisco

CALIFORNIA

Las Vegas

ARIZONA

NEW MEXICO

Los Angeles

San Diego

OKLAHOMA

Dallas

ARKANSAS

MISSISSIPPI

ALABAMA

SOUTH CAROLINA

NORTH CAROLINA

TEXAS

Houston

LOUISIANA

GEORGIA

FLORIDA

Gulf of California

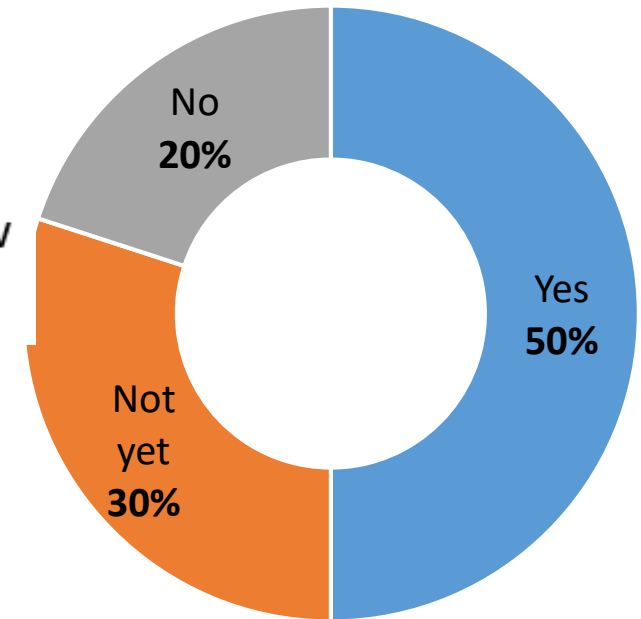
Gulf of Mexico

Cohort Characteristics

IT Project Maturity

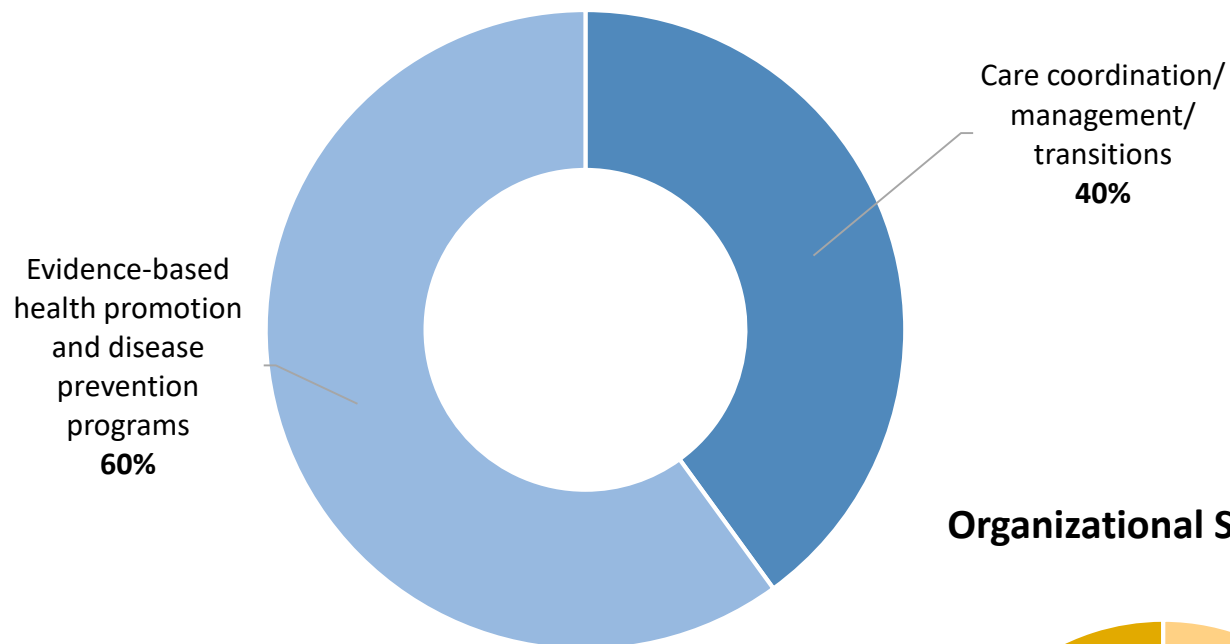


Hiring IT Vendor?

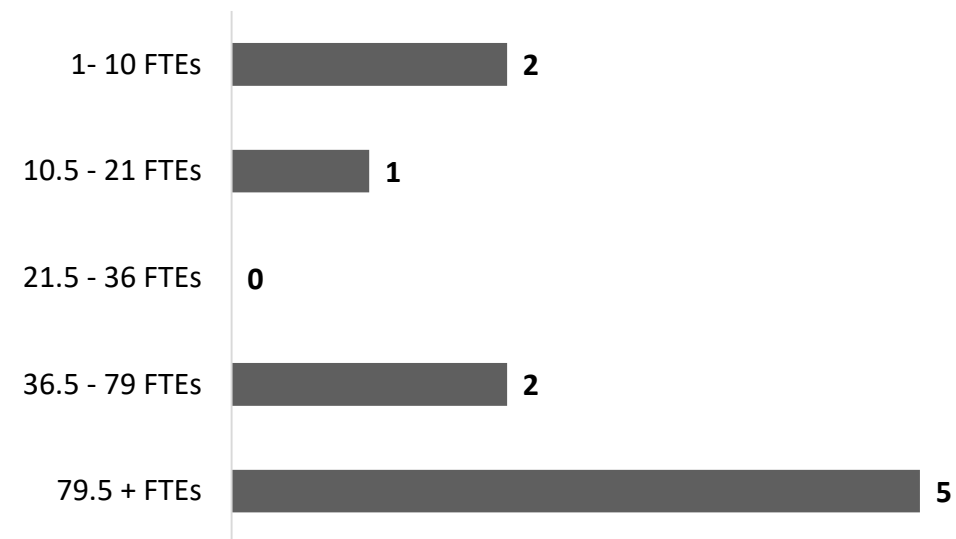


Cohort Characteristics

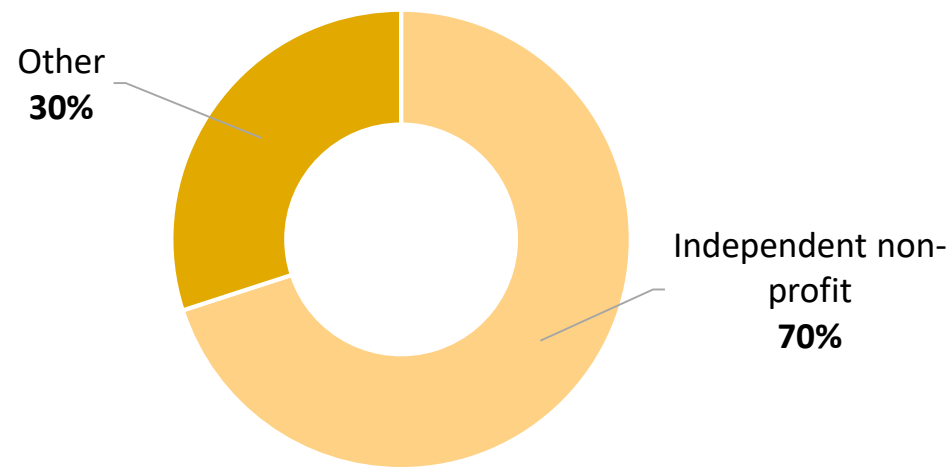
Data System Focus



Organization Size



Organizational Structure



Sites Needs Vary Widely

Partner/
Relationship
Development

Case
management
systems

Collecting SDOH
data

Legal: Consent,
HIPAA

Data analysis,
reporting, and
visualization

Funding,
Healthcare
contracting

Vendor/software
selection

Measuring
outcomes

Health care
quality measures

Integration with
other systems
(EMRs, HIEs, etc.)

Sample Project Goals Across Sites

- **Track delivery/impact of EBPs provided** to older adults with multiple chronic conditions and **notify referring entities of program outcomes**, cost savings, reduced healthcare utilization.
- Establish a **Health IT portal that is efficient and easy to use, integrates with provider EHRs and member organizations' existing platforms, and links to billing claims** for ease in reimbursements for community services.
- Transform data systems to an **integrated data governance solution that serves the agency for day-to-day management of services and long-term planning.**
- **Identify ways to evaluate programs, data use, and data access in order to leverage our services when forming partnerships with other key players** addressing the health of seniors and adults with disabilities.



Content and Activities

Topics

- Partnering with Health Care – Health Systems and Payers
- Data Systems and Sharing between AAAs and Health Care
- Contracting with Health Systems and Plans
- Bi-directional E-referral Using RedCap
- Change Management

Optional Webinars

- Overview of Data Systems Selection Process
- Trailblazer Learning Collaborative Tools
- Epic Community Connect

Assignments

- Profile Profiles
- Project Workplan and Status Reports
- Community Presentations
- TA/SME Lessons Learned
- Evaluation of Existing Tools and Resources
- Input on Cohort Tools
- Peer-to-Peer
 - Consultancy, polling, project profiles, online community





N4a Health Information Technology Learning Collabora...

Private
Group

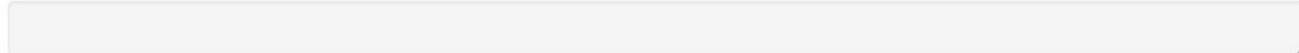
9
Members

Request Membership

- FORUM
- HOME
- REQUEST MEMBERSHIP
- RESOURCE LIBRARY
- EVENTS 0
- MEMBERS 9
- PHOTOS 0
- MANAGE

UPDATES

What's new in N4a Health Information Technology Learning Collaborative (HITLC), Jenna?



Anna posted an update in the group **N4a Health Information Technology Learning Collaborative (HITLC)** 8 days ago

Welcome to our online space for the NA4 HITLC!

Our team has been enjoying the initial calls to get to know each team a bit more. Next week, we'll post a document with short profiles of each site and an agenda that you can preview for the Kickoff Webinar on Wednesday November 7 from 1-2:30 pm CT.



Peter posted an update in the group **N4a Health Information Technology Learning Collaborative** a month ago

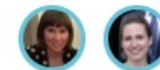
Well, everything is new in the n4a Health IT LC, cuz we're just getting started!



GROUP INFO

This learning collaborative led by the Illinois Public Health Institute (IPHI) will support community-based organizations (CBOs) - including Area Agencies on Aging, Centers for Independent Living, and other community-based aging and disability service providers - in making strategic decisions around investing in Health Information Technology.

GROUP ADMINS



GROUP MEMBERS



Questions? Contact us!

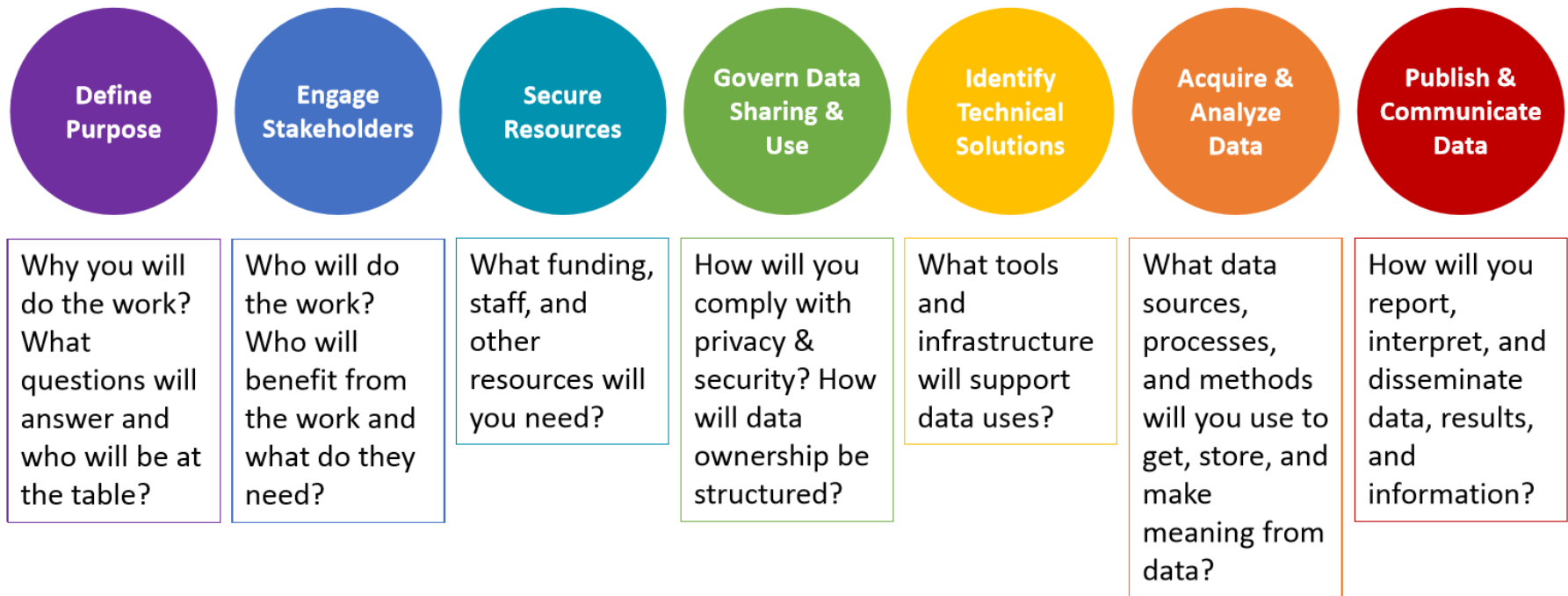
Feedback Shared on Activities to Date

- *The learning has been really helpful even if it is just confirming to know the issues are universal.*
- *Enjoyed info on building a data analytics team, will be discussing with our members.*
- *It was especially interesting to hear about the approach to creating and supporting a dedicated analytics dept (distinct from general IT)*
- *It was extremely helpful to hear about the process for selecting and implementing systems.*
- *Important to have a wide range of people representing different functions and agencies involved in change management efforts.*
- *Just have to say thank you for another great webinar!! In our conversation with healthcare the importance of closed loop and bi-directional communication have surfaced across all populations. We are seeing payment being driven based upon closed loop referrals and the technology to support that and the bi-directional communications.*



What we've been learning; it's a Process

Key elements of a data strategy



CORE | Center for Outcomes Research and Education



advocacy | action | answers on aging



Aha Moments from Sites to Date: Partnerships

- **Stay persistent** in building relationships - both with internal champions and external organizations - and work to 'speak the same language' when pursuing health systems or plans.
- **Meet with a variety of staff** in different departments at health systems and plans to find your champion. Cultivate relationships at multiple levels.
- **Drive the timeline:** Having a solid workplan can help you drive the timeline when working with partners that may not have as much flexibility / momentum.



Aha Moments from Sites to Date: Data Systems

- **Define your use case:** One size does not fit all, different data systems may be needed for internal data management, analysis and reporting vs. for data that is shared with external entities (hospitals, payers, etc.)
 - Most have found there is no single software / vendor that can “do it all.” Understanding your requirements and the needs of your partners can help streamline your workflows and narrow down which system(s) can provide efficiencies and achieve your goals.
- **Navigating legal barriers** and consent management can be complicated. VPN is one solution to securely share data with health plans. Online training solutions exist for HIPAA compliance. All of it takes time. Nonetheless, important to get it right.
- **Software selection** and negotiations are an ever-evolving target, and even after many conversations, vendors may still slow or halt contracts. Collaborations with others who have purchased a software or engaged with the vendor are also helpful.



Project Spotlight 1: Sound Generations

Project Enhance: Evidence-based program offered nationwide to address chronic health conditions for those aging with and into disability

Goals:

- 1) Pilot a referral and EBP outcome feedback loop with health care provider
- 2) Review, assess and adopt best practices in demonstrating HIPAA-compliance and data security organization wide
- 3) Create standardized data sharing and BAA agreements



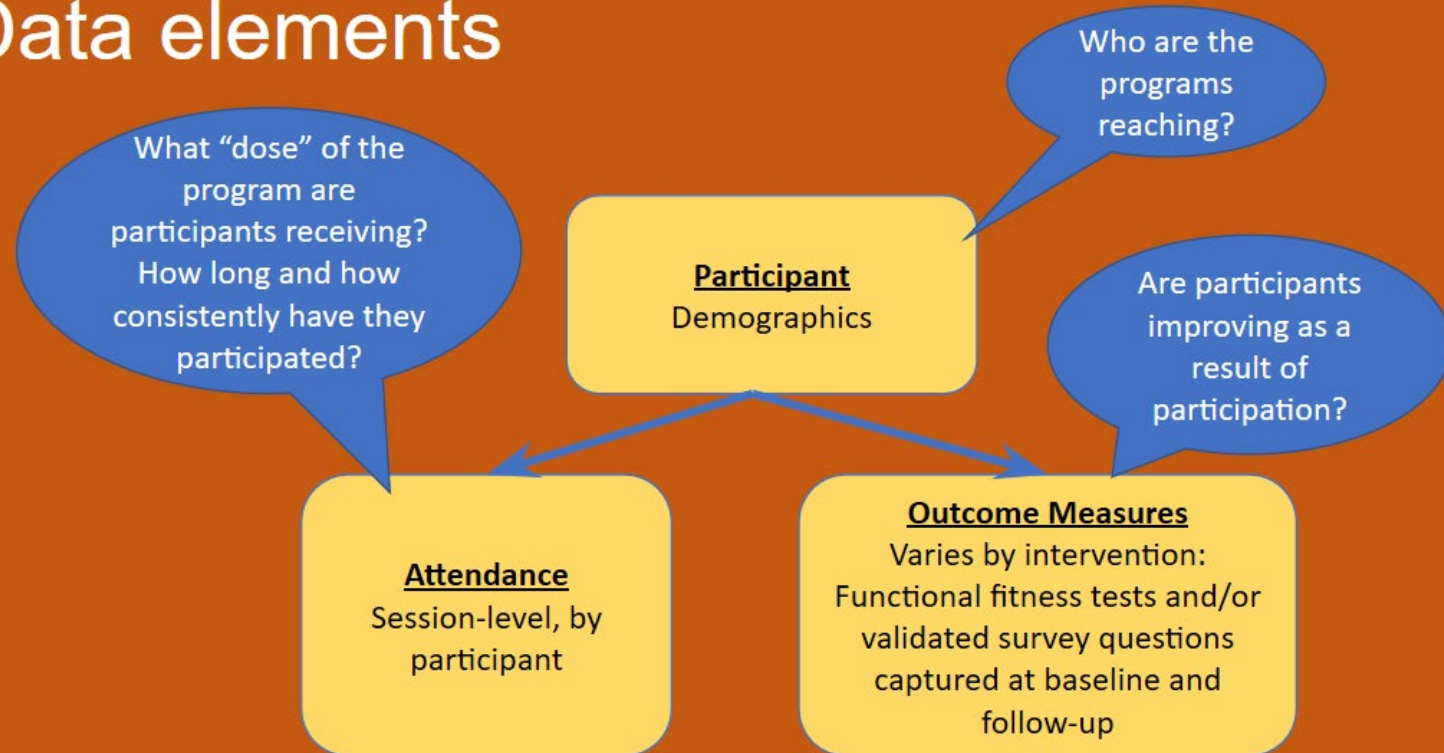
Project Spotlight 1: Sound Generations cont'd

Different data matching processes for different payers

Kaiser: SG matches program participant data against a list of eligible policyholders supplied by Kaiser, and submits that list monthly

Silver&Fit: Sites generate a monthly attendance report which is then used for reimbursement

Data elements



Project Spotlight 2: Age Options



Closed Loop Referrals with Health Care

- Testing the impact of a closed loop referral system (NowPow) with a hospital and a network of primary care practices for adults on Medicare
- Includes EMR social determinant screen
- If patient is flagged for nutritional risk, they are referred to AgeOptions
- AgeOptions screens, refers for meals, follows up, and reports back through NowPow

Project Spotlight 3: Pima Council on Aging

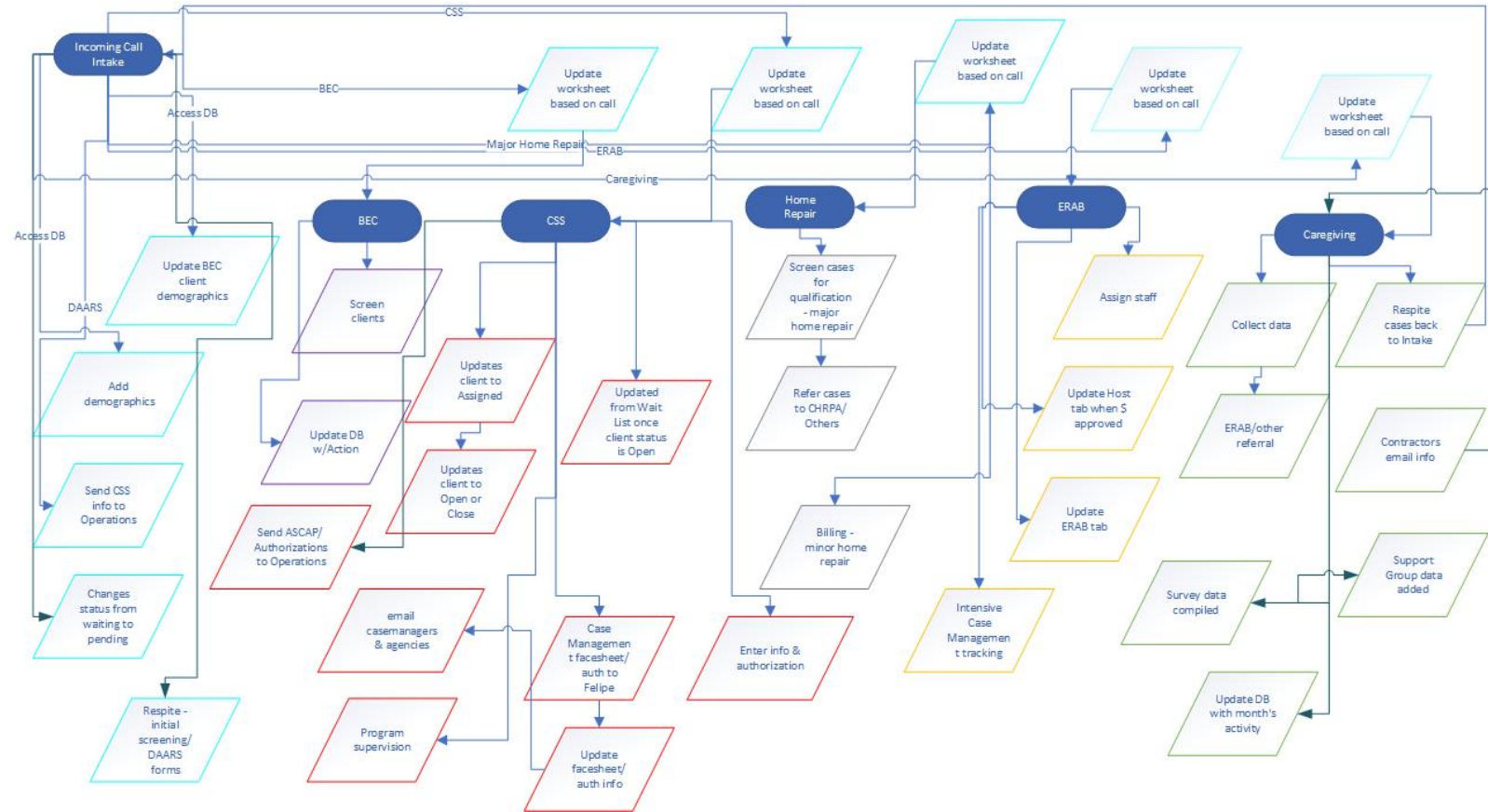
PCO Is a AAA serving 28,000 Pima County, AZ residents

Opening a new Healthy Aging Center

Operate Pima Care at Home

Challenges addressing:

- Disparate data systems
- Move to better data analytics
- Contract with insurers/managed care
- HIPAA compliance



Data Flow Diagram

Project Spotlight 3: Pima Council on Aging (Cont'd)

Latest News:

1. After mapping workflows, outlining requirements, and viewing product demonstrations, they decided they will not purchase a new system and instead are concentrating on modifying the existing state-implemented system.
2. PCOA is working with the state to build the specifications together and will approach the vendor to discuss platform expansion
3. Working to develop pilot project for data collection, data warehousing and visualization.



Project Spotlight 4: Western New York Integrated Care Collaborative

Shared Use of EHR

- WNYICC is contracting with a physician practice who will provide access to their EHR portal without having to pay an upfront cost.
- Physician practice provides clinical oversight on programs such as chronic care management and will handle the billing.
- WNYICC will provide the health coaching.
- Challenges: Takes time to develop HIPAA and data use policies and schedule meetings with the physician practice



Project Spotlight 5: Oregon Wellness Network

- **OWN** is a division of Oregon Association of Area Agencies on Aging and Disabilities (O4AD) and serves as a network hub for the 17 Area Agencies on Aging (AAAs) in Oregon.

Use of Solera in the Diabetes Prevention Program.

- For the Diabetes Prevention Program they use Solera for data entry.
- People are signed up for this program by HealthInsight and Solera who refer people to OWN via email. OWN also does in-person and online sign-ups.
- OWN gets reports from Solera which are useful for them in terms of DPP and tells them participants have met program metrics. Solera produces a report in the DPP format.



Project Spotlight 5: Oregon Wellness Network

Solera payment and enrollment process

- Step 1: Participant identified, screened and enrolled in a workshop (done either online or call).
- Step 2: Participant enrolled through Solera portal for payer coverage.
- Step 3: Participant attends in-person DPP. Data is tracked in Solera portal.
- Step 4: As participant meets reimbursement milestones, OWN receives payment from Solera and passes on payment to local program supplier. an email is also sent to the participant informing them that they reached a certain milestone and receives an incentive for them



HIT LC Tools – in Development

Partnering with Health Care: Key Takeaways

- Who to talk to / finding the right people at health systems plans
- What agreements around data sharing should be included in the contract

Software Vendor Grid

- Attributes and definitions

HIT Resource List

- Feedback on the utility of various resources shared by teams and facilitators over the course of the learning collaborative

AAA and CBO Strategic Software Investment Guide

- Specific considerations for CBOs/AAAs for identification, selection, and implementation



All In: Data for Community Health



Aging and Disability
BUSINESS INSTITUTE



A Division of MAC, Inc.

Leigh Ann Eagle, Executive Director

Sue Lachenmayr, State Program Coordinator



**CHRONIC DISEASE
SELF-MANAGEMENT
EDUCATION PROGRAMS**



WALK WITH EASE
a program for better living



Living Healthy with High Blood Pressure

Who We Are, What We Do

- ▶ Area Agency on Aging (AAA) for 4 rural counties on Maryland's lower Eastern Shore
- ▶ Successful Implementation of the evidence-based Chronic Disease Self-Management Education resulted in transfer of statewide license and database from Maryland Department of Aging in 2015
- ▶ 2015/2018 CDSME Sustainability Grant and 2016/2019 Falls Sustainability Grant from the Administration for Community Living
- ▶ Established a statewide hub for licensing, training, technical assistance, data collection/reporting and quality assurance monitoring of evidence-based program implementation
- ▶ Partnership with Maryland AAAs
 - ▶ Contracts with 29 MD Hospitals
 - ▶ Collaboration with Chesapeake Regional Information System for Patients (CRISP) Maryland's Health Information Exchange

Services

- ▶ Screening for Social Determinants of Health (SDoH) and referral to appropriate services and evidence-based programs
- ▶ Statewide calendar for registration/referral to evidence-based program workshops
- ▶ Living Well website with tools, resources, marketing materials for participants, leaders and coordinators, and health care providers
- ▶ Quarterly reports on patient activation, engagement, and long-term goals
- ▶ Participant satisfaction/engagement and quality assurance monitoring of leader fidelity and competency
- ▶ Collection individual and population health outcomes
- ▶ Tracking of pre-/post-clinical measures

Matching Services to SDoH Needs

Care Planning	Maryland Access Point (MAP) No Wrong Door Information & Referral
Nutrition	Nutrition counseling, education, and care planning; Meal programs: delivered to homes or senior centers; List of community food resources; Meal enhancements and nutritional supplements
Financial	Application for financial aid, including SNAP, Medicaid, the State Health Improvement Program (SHIP), energy-assistance programs, income-tax assistance, Medicare prescriptions, and Part B premiums; Medication and supplement grants
In-Home Care	Assistance with in-home care, sitters list, assisted living subsidies, Community First Choice; Telephone reassurance; Options Counseling
Medical Conditions	Medication management Assistance for dental, eye care, and hearing aids
Social Support	Senior centers (exercise, socialization); Support groups (Alzheimer, caregivers, stroke, renal); Lifelong learning; Volunteer opportunities; Senior employment
Environmental Assistance	Counseling on housing and assisted living; Education about local transportation systems; Training for assistive technology equipment & adapted telephones; Ramp assistance
Health and Wellness	EBP Programs: Chronic disease, diabetes self-management; cancer thriving and surviving; Diabetes prevention program; Malnutrition workshop: Stepping Up Your Nutrition; Fall-prevention workshops Stepping ON, OTAGO; Depression care management: PEARLS

Partners Across Clinical and Nonclinical Services

The Maryland Living Well Center of Excellence (LWCE) at MAC, Inc. and Maryland's Health Information Exchange - Chesapeake Regional Information System (CRISP)

- ▶ Track individuals across hospitalization, primary care providers, and community-based organizations (CBOs)
- ▶ Implement evidence-based programs and interventions to address social determinants of health
- ▶ Issue care alerts to providers and hospitals regarding CBO programs and services provided and clinical care services needed
- ▶ Demonstrate impact of evidence-based program and provision of non-clinical services on healthcare costs and participant quality of life

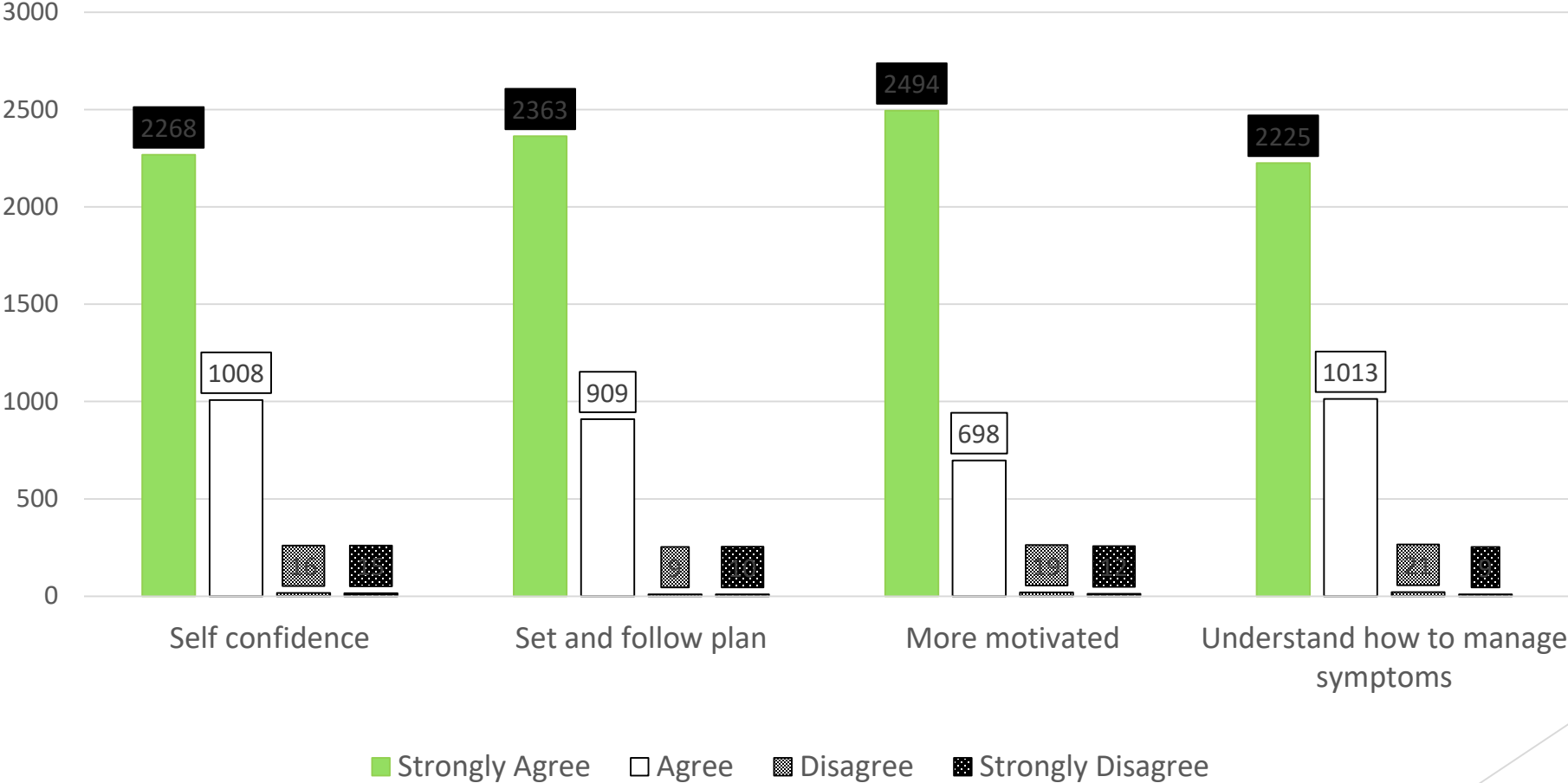
40 Organizations Offering CDSME Workshops at 500+ Locations

MD Living Well Center of Excellence	MedStar St. Mary's Hospital	St. Mary's County AAA
Prince George's County AAA	MCVET	Carroll County AAA
Anne Arundel County AAA	Charles County Department of Health	Meritus Medical Center
Howard County AAA	Keswick Community Health	MedStar Montgomery Medical Center
UM Upper Chesapeake Health	Calvert Memorial Hospital	Charles County Dept of Community Services
MedStar Washington Hospital Center	UM St. Joseph Medical Center	MedStar Franklin Square Medical Center
Frederick Regional Health System	Baltimore County AAA	UM Upper Chesapeake Hospital
Cecil County AAA	Medstar Good Samaritan Hospital	Allegany County Health Department
Calvert County Health Department	UM Charles Regional Medical Center	Holy Cross Health
Washington County AAA	Allegany County AAA	Anne Arundel Medical Center
Baltimore City AAA	Garrett County AAA	Howard County Health Department
University of Maryland Medical System	Medstar Harbor Hospital	Cecil County Health Department
Holy Cross Health	Howard County General Hospital	MedStar Southern Maryland Hospital Center
Hopkins Bayview		

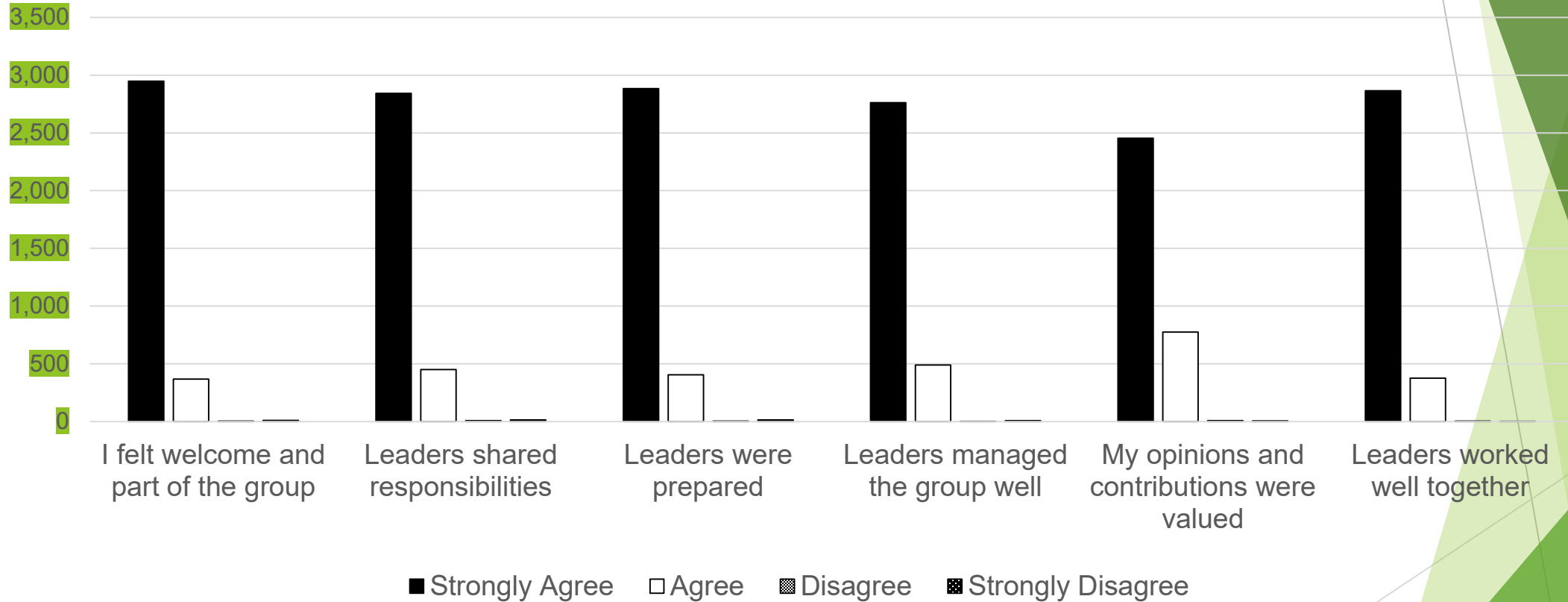
22 Organizations Offering Stepping On and/or EnhanceFitness

MAC Inc	Frederick County Senior Services Division
Washington County Health Department	University of Maryland Medical System
Baltimore County AAA	Johns Hopkins Bayview
Baltimore City AAA	Allegany County AAA
Anne Arundel County AAA	Cecil County AAA
UM St. Joseph Medical Center	Meritus Medical Center
Montgomery Co Dept of Health & Human Svc	Cecil County Health Department
Howard County AAA	Holy Cross Health
Keswick Community Health	UM St. Joseph Medical Center
UM Upper Chesapeake Health	Washington County Health Department
Washington County AAA	Prince George's County AAA

Participant Activation and Self-Management Scores



Quality Assurance Measures



Impact and Healthcare Cost Savings of SDoH Services/EBPs: Early data results of patient panel submissions for CDSME 12 months pre/post; Falls 6 months pre/post for 1 hospital

Chronic Disease Self-Management Programs

Patients with Pre visit	Patients with Post visit	Pre %	Post %	% of Change
52	44	71.2	60.3	-11.0
At least 1 visit Pre-/Post	Total Charges Pre	Total Charges Post %	Average Charge Post %	Ave \$ reduction per patient
55	\$435,834	\$227,423	\$5,169	-\$3,212

Falls Prevention Programs

Patients with Pre visit	Patients with Post visit	Pre %	Post %	% of Change
17	16	3.1%	0	-3.1%
At least 1 visit Pre-/Post	Total Charges Pre	Total Charges Post %	Average Charge Post %	Ave \$ reduction per patient
19	\$208,480	\$64,185	\$4,012	-\$8,251

Contact Information

- ▶ Leigh Ann Eagle, Executive Director
Phone: 410-742-0505 X 136 E-mail: lae2@macinc.org

- ▶ Sue Lachenmayr, State Program Coordinator
Phone: 908-797-5650 E-mail: bslach@earthlink.net



Maryland's Health Information Exchange

7160 Columbia Gateway Drive, Suite 100
Columbia, MD 21046
877.952.7477 | info@crisphealth.org
www.crisphealth.org



About CRISP

Regional Health Information Exchange (HIE)

serving Maryland, West Virginia, and the District of Columbia, and the State-Designated HIE in Maryland

Vision: To advance health and wellness by deploying health information technology solutions adopted through cooperation and collaboration



Guiding Principles

1. Begin with a manageable scope and remain incremental.
2. Create opportunities to cooperate even while participating healthcare organizations still compete in other ways.
3. Affirm that competition and market-mechanisms spur innovation and improvement.
4. Promote and enable consumers' control over their own health information.
5. Use best practices and standards.
6. Serve our region's entire healthcare community.



Maryland's Total Cost of Care Model

- In July 2019, Maryland and CMMI entered into a new initiative to improve quality and reduce the growth in health care spending
 - Modernized the 40-year-old Medicare Waiver by allowing policies and programs aimed at care redesign
 - Hospital global budgets set under an all-payer model are aligned with non-hospital settings and geographic populations
- Hospitals, physicians, and policymakers chose to invest in shared technology infrastructure
 - Existing state-designated Health Information Exchange leveraged and expanded upon
 - Shared tools, resources, and data encourage industry-led innovation and better care coordination



CRISP Services

1. POINT OF CARE: Clinical Query Portal & In-context Information

- Search for your patients' prior hospital records (e.g. labs, radiology reports, etc.)
- Monitor the prescribing and dispensing of PDMP drugs
- Determine other members of your patient's care team
- Be alerted to important conditions or treatment information

2. CARE COORDINATION: Encounter Notification Service (ENS)

- Be notified when your patient is hospitalized in any regional hospital
- Receive special notification about ED visits that are potential readmissions
- Know when your MCO member is in the ED

3. POPULATION HEALTH: CRISP Reporting Services (CRS)

- Use Case Mix data and Medicare claims data to:
 - Identify patients who could benefit from services
 - Measure performance of initiatives for QI and program reporting
 - Coordinate with peers on behalf of patients who see multiple providers

4. PUBLIC HEALTH SUPPORT:

- Deploying services in partnership with Maryland Department of Health
- Pursuing projects with the District of Columbia Department of Health Care Finance
- Supporting West Virginia priorities through the WVHIN

5. PROGRAM ADMINISTRATION:

- Making policy discussions more transparent and informed
- Supporting Care Redesign Programs

Service	Typical Week
Positive InContext Requests	525,000
Data Delivered into EMRs	1,400,000
Patients Searched in Portal	62,000
Patients Searched from EMR	65,000
ENS Messages Sent	760,000
Clinical Documents Processed	350,000
Portal Users	40,000
Live ENS Practices	1,400
Reports Accessed	500
Report Users	600



Point of Care: Unified Landing Page & Snapshot

All CRISP applications in a single, secure site with one username and password

- Snapshot: View of critical patient data including care alerts, care teams, and prior visits with customizable widgets
- PDMP (authorized users only per State mandate)
- Health Records: Labs, radiology, images, and other clinical documents

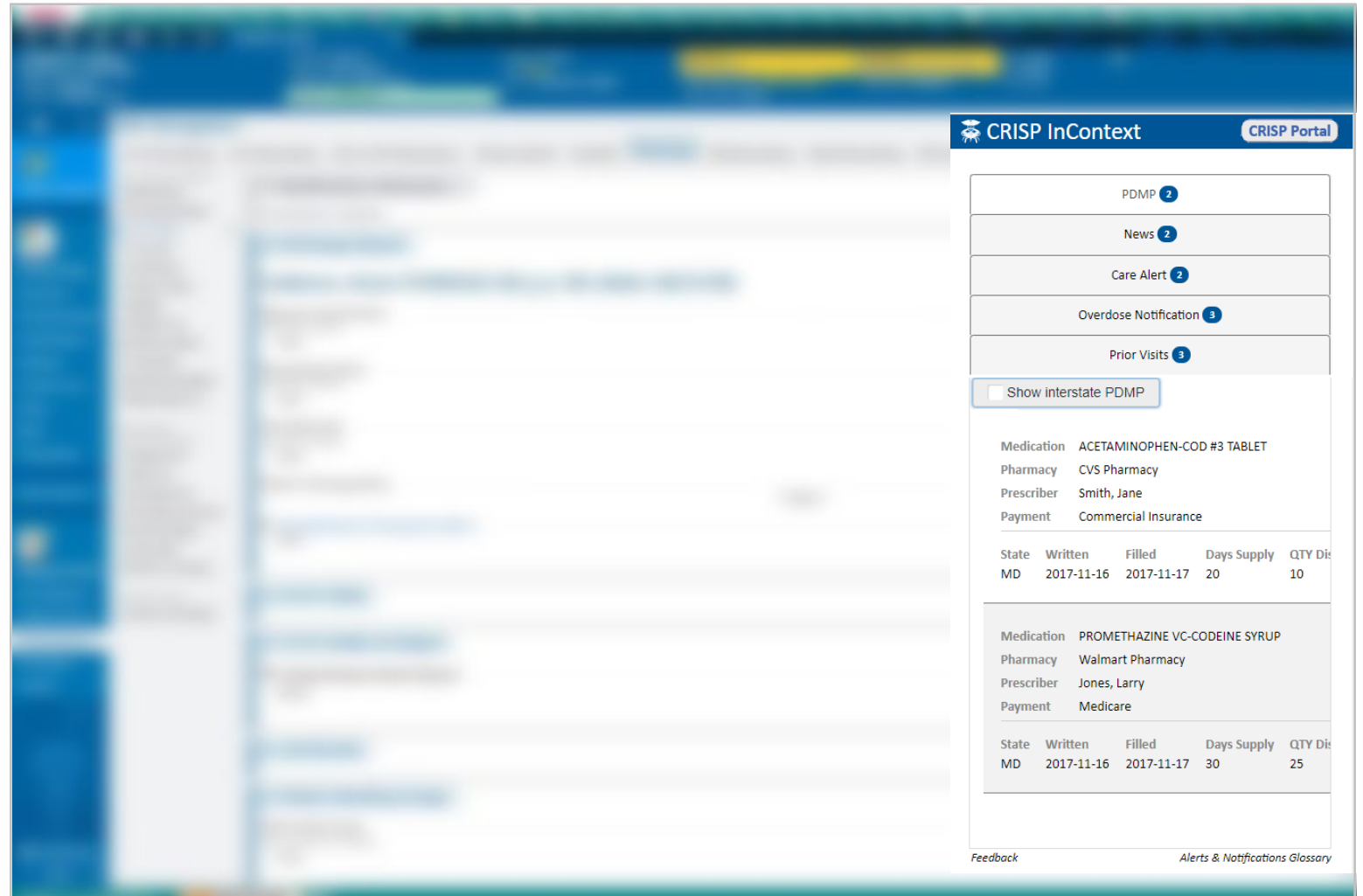
The screenshot displays the CRISP Patient Snapshot interface. The top navigation bar includes links for HOME, PDMP, QUERY PORTAL WIDGET, QUERY PORTAL, PATIENT SNAPSHOT (highlighted), PROMPT, and PANEL MANAGEMENT APPLICATION. The patient's name is GILBERT GRAPE, Gender: Male, Date of Birth: 01-01-1984. The interface is divided into several sections:

- Patient Demographics:** Displays patient information including name (GILBERT GRAPE), address (4145 EARL C ADKINS DR. RIVER, WV 26000), gender (Male), date of birth (01-01-1984), and phone number ((111)-222-3334).
- Clinical Documents:** A table listing clinical documents with columns for Date, Description, and Source. The data is as follows:

Date	Description	Source
09/04/2018	Summary of Care	Meritus
08/28/2018	Summary of Care	Meritus
08/28/2018	Summary of Care	Meritus
08/28/2018	Summary of Care	Meritus
08/20/2018	Summary of Care	Meritus
08/20/2018	Summary of Care	Meritus
08/20/2018	Summary of Care	Meritus
08/20/2018	Summary of Care	Meritus
- Care Alerts:** A table listing care alerts with columns for Date, Source, and Description.
- Encounters From ADT:** A chart showing encounters from August 2018 to October 2018. The chart includes a legend for Emergency (red triangle), Inpatient (orange square), and Outpatient (blue circle). The data points are:

Date	Event Type
08/15/2018	Outpatient Appointment check-in
08/20/2018	Outpatient Registration

- View of critical patient data, pulled from multiple repositories and embedded in the end user's EHR
- Integrations can occur in EHR native app stores or through API queries
- CRISP delivers nearly **1.5M** pieces of data per week through this method (and rising)



The screenshot displays the CRISP InContext interface, which is integrated into an EHR system. The interface features a sidebar on the left and a main content area. The main content area is divided into several sections:

- CRISP InContext** header with a **CRISP Portal** button.
- A list of notification categories with counts: PDMP (2), News (2), Care Alert (2), Overdose Notification (3), and Prior Visits (3).
- A toggle for **Show interstate PDMP**.
- Two medication entries, each with a table of details:

Medication	Pharmacy	Prescriber	Payment
ACETAMINOPHEN-COD #3 TABLET	CVS Pharmacy	Smith, Jane	Commercial Insurance

State	Written	Filled	Days Supply	QTY Dispensed
MD	2017-11-16	2017-11-17	20	10

Medication	Pharmacy	Prescriber	Payment
PROMETHAZINE VC-CODEINE SYRUP	Walmart Pharmacy	Jones, Larry	Medicare

State	Written	Filled	Days Supply	QTY Dispensed
MD	2017-11-16	2017-11-17	30	25

At the bottom of the interface, there are links for **Feedback** and **Alerts & Notifications Glossary**.



Care Coordination: ENS ProMPT

- Real-time or batch alerts to appropriate providers based on treatment and care management relationships
- User interface within CRISP secure portal or messages delivered into Direct or EHRs

The screenshot displays the ENS ProMPT interface. The top header includes the ENS logo (Encounter Notification Service) and the PROMPT logo (Proactive Management of Patient Transitions). A search bar is present with the text "Filter by Name or MRN". Below the search bar, there are several patient cards, each with a name and contact information, and a list of recent events. The selected patient is MARTY QUINN (406996551). The patient's information includes: 003-331-7142, DOB: 1/28/68, Address: 904 South White Fabien Boulevard, City/State: Glendale, WV, Race: White, Ethnicity: Not Hispanic or Latino, PCP: Xavier Newman, NPI: 1939129716, and ACO: CHF Program. The "Most Recent Event" section shows an IP Discharge on 7/20/16 at 1:22 PM from Toronto General Hospital. The "Event History" section shows two events: a Discharge on 5/29/16 at 9:50 PM from Toronto Western Hospital, and a Registration on 5/20/16 at 5:01 AM from Shouldice Hospital.



Community Information Exchange

- Goal: To leverage existing technology to enable health care practitioners to connect with resources in the community
- Start by providing tools to fill gaps in the following overarching workflow:
 1. Identify appropriate interventions
 2. Select existing service providers
 3. Refer patient to selected resource
 4. Confirm patient enrollment
 5. Report on process and outcome measures





Program Referral Pilot

The screenshot shows the CRISP Program Referral form. At the top, there is a navigation bar with 'CRISP Unified Landing Page' and links for HOME, PDMP, HEALTH RECORDS, PATIENT CARE SNAPSHOT, and a highlighted REFERRAL tab. On the right, there are icons for FAQ, HELP, and a PILOT USER profile with a SIGN OUT link.

The main form is titled 'CRISP Program Referral' and is divided into two sections: 'Patient Information' and 'Program Information'.

Patient Information:

- First Name:** Luna
- Middle Name:** L
- Last Name:** LoveGood (highlighted with callout 2)
- Date of Birth (Format MM/DD/YYYY):** 02/13/1981
- Home Address 1:** 4 Privet Drive
- Phone Number:** 410-934-1234
- Type:** Mobile
- Home Address 2:** Cupboard Under Stairs
- Alternate Phone Number:** 443-934-1234
- Type:** Mobile
- City:** Little Whinging
- State:** Surrey
- Zip:** 934934
- Email:** luna.lovegood@dumbledoresarmy.cc

Program Information:

- Referral Program:** Total Wellness Healthcare (highlighted with callout 1). Other options include MedStar St. Mary's Hospital and Calvert Internal Cardiology.
- Supply Note:** A text area for providing details to the accepting provider. It includes an example: 'Example: Luke Skywalker is a 44 y.o. male who presented to ABC Family Practice and qualifies for enrollment into a DPP. Per most recent encounter on 4/1/19, BMI is 32, HbA1c level is 6.2. No previous diagnosis of DM1 or DM2. Counseled patient on lifestyle changes including healthy eating habits and fitness regimen.' (highlighted with callout 3). A note below says 'Please keep a copy of this referral for your records.'
- Buttons:** Submit (highlighted with callout 5), Clear, and Patient Consent (highlighted with callout 4). The Patient Consent button has a tooltip that says 'Please counsel and gain patient consent before submission.'

1 Referral Programs

4 Patient Consent

2 Validate Patient

5 Submit

3 Supply Note



Contact and Resources

Training materials, recorded webinars, and patient education flyers can be found at:

<https://crisphealth.org/resources/>

A full user guide is available at:

<https://userguide.crisphealth.org>

Craig Behm, Executive Director, CRISP Maryland

Office: 410.872.0823

Cell: 410.207.7192

Email: craig.behm@crisphealth.org

Questions for you

- Does your state unit currently collaborate with a Health Information Exchange to share data?
 - If yes, please share what you are doing
 - If no, please share barriers/challenges you've had in making the connection
- As the state unit, what do you see as the barriers to helping the aging network transition to outcomes-based reporting?
- Is your state unit considering making changes to IT systems to enable AAAs to better document services and programs that could be embedded into Medicare reimbursement?
- As a state unit, are you working with your network to coordinate standardization of assessing/reporting SDoH (HCBS or LTSS) services so outcomes/impact can be measured?
- Does your state currently or are you considering funding or other support to increase CBO/grantee capacity for data sharing, including and especially for the development of CBO-focused IT infrastructure?



ALTARUM

SOLUTIONS TO ADVANCE HEALTH



Building IT Capacity for Home and Community Based Services (HCBS): Developing Successful Partnerships with Health Care Entities

Anne Montgomery, Deputy Director, Program to Improve Eldercare, Altarum

Health IT Capacity in HCBS

Challenge

Scant attention and little federal funding for IT has been directed to community-based providers (AAAs, CBOs) providing HCBS services

2009 HITECH federal program that led to widespread adoption of electronic health records did not initially benefit HCBS



Solution

February 2016 State Medicaid Director (SMD) letter begins to address gap by announcing need to link community-based systems to EHRs

Partnership with providers encouraged to meet Meaningful Use (MU) objectives

Medicaid HCBS & Health IT Capacity

“One of the lessons learned from the MU EHR Incentive Payment Program is that just adopting EHRs via health IT incentives does not ensure interoperability. There are in fact many foundational components that need to accompany EHR adoption to develop out a **fully functioning health IT ecosystem** to accomplish the Medicaid program objectives. This includes **non-EHR considerations** such as robust identity management capabilities, provider directories which include **all HCBS providers**, and data analytics platforms functioning in real time using e-specified measures for the basis of quality and payment.”

Excerpted from ONC HCBS Toolkit:

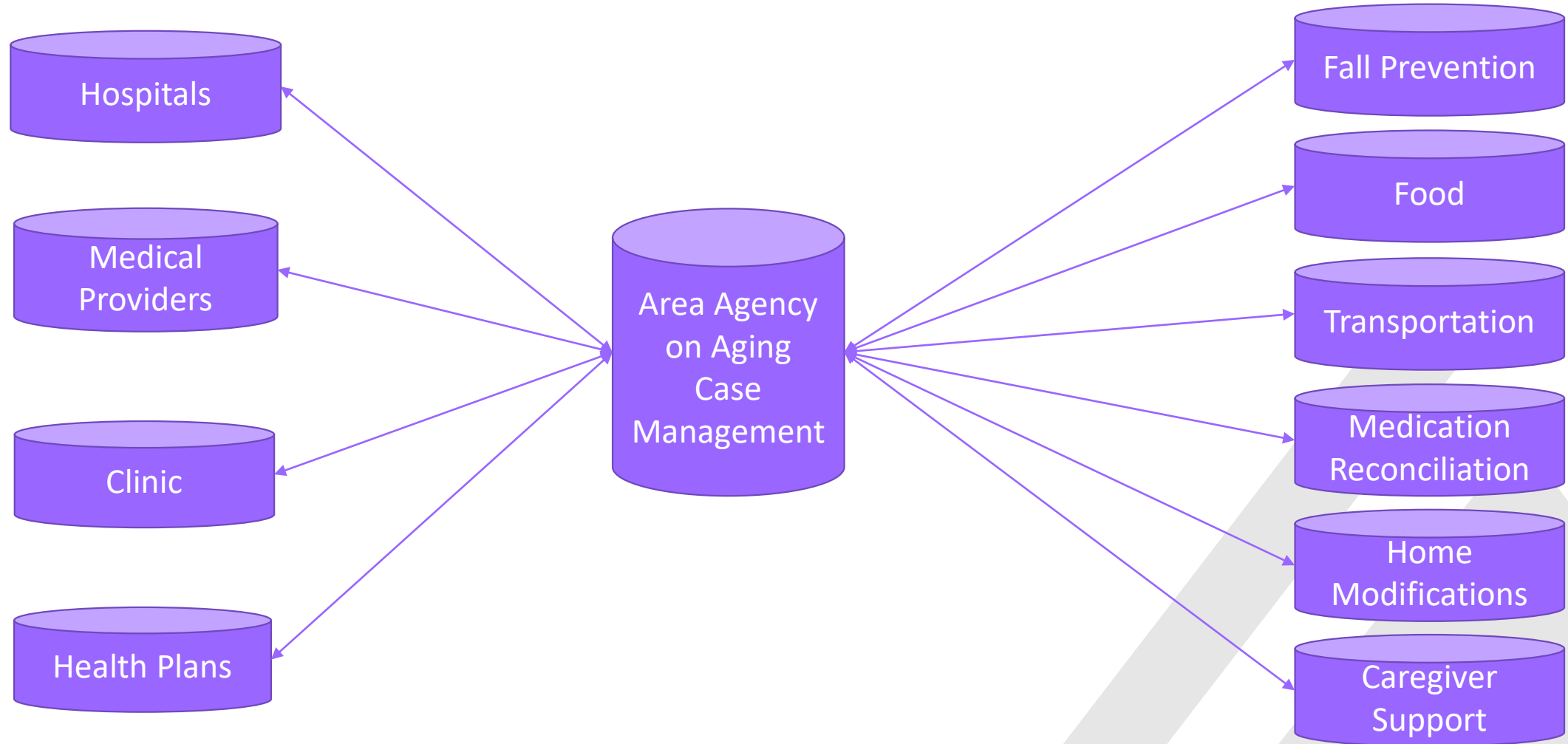
https://www.healthit.gov/sites/default/files/5_HCBS_Health_IT_Toolkit_V1.pdf

CBOs Need Upgraded IT to Work with Medicaid, Medicare, HCOs Serving These Enrollees and Commercial Populations

All AAAs offer five core services under the OAA:



Creating Data-Sharing Relationships for Care Transitions, Care Coordination, Supportive Services



State Medicaid Director letters & IT Funding

Medicaid Management
Information Systems
(MMIS) matching funds

Federal / State Match

Develop – 90% / 10%

Support – 75% / 25%

SMD 10-016

Availability of HITECH
to Connect with Other
Medicaid Providers

Use APD process for 90% /
10% match through 2021

SMD 16-003

State Medicaid Director Letters & IT Funding

Leveraging Medicaid Technology to Address Opioid Crisis

- Care Coordination
- Case Management
- Telehealth

SMD 18-006

Delivery Systems for Adults with Mental Illness or Children with Emotional Disturbance

Wide range of waivers for federal IT funding

SMD 18-011

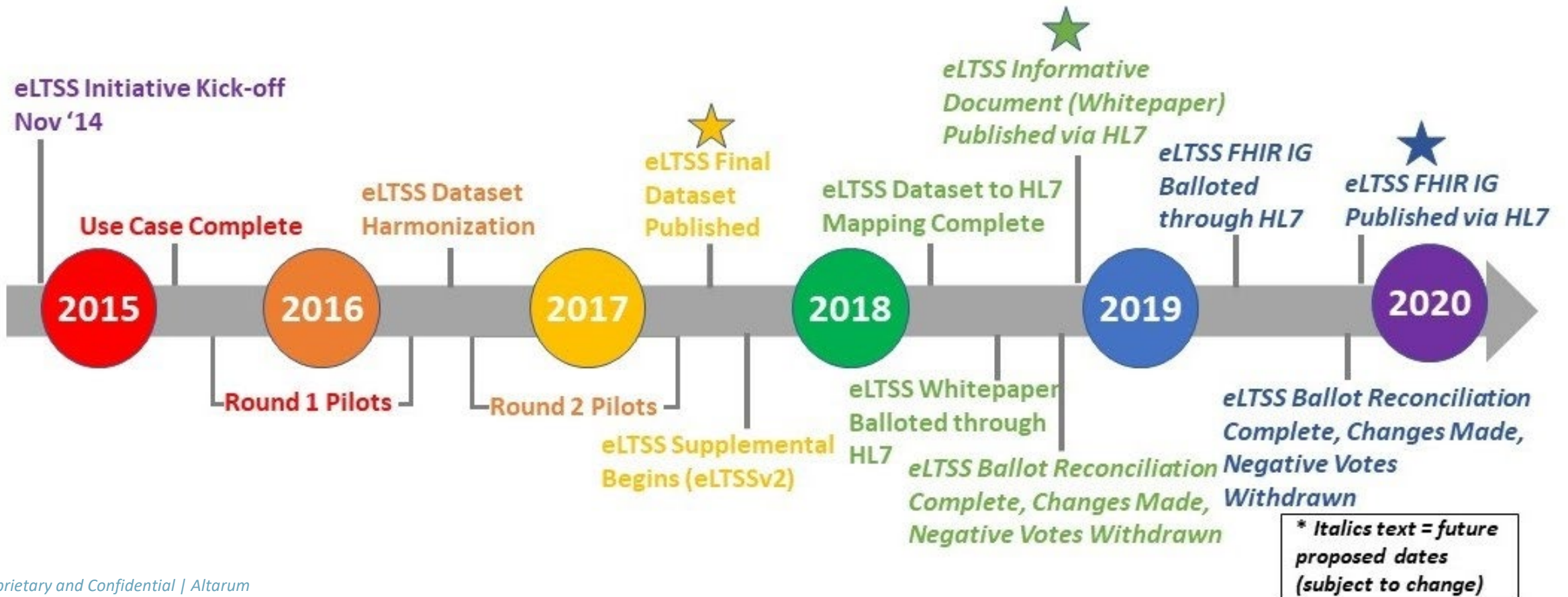


Medicare Advantage Plans Now Experimenting with Offering Limited LTSS

- Expanded supplemental benefit flexibility for MA plans takes effect in 2020
- Bipartisan Budget Act of 2018 authorizes supplemental optional benefits to improve, maintain health of chronically ill beneficiaries, which do not have to be “primary health related”
- **AAAs/CBOs can ramp up efforts with Medicaid agencies for HCBS “use cases” that can be funded through APD process. Can also discuss with MA plans how to make IT investments that improve their ability to offer limited LTSS**

LTSS Funding & Proposed Interoperability Rule (CMS-9115)

- eLTSS language may open up new federal funding opportunities for development and promotion of IT that is designed for sharing LTSS information



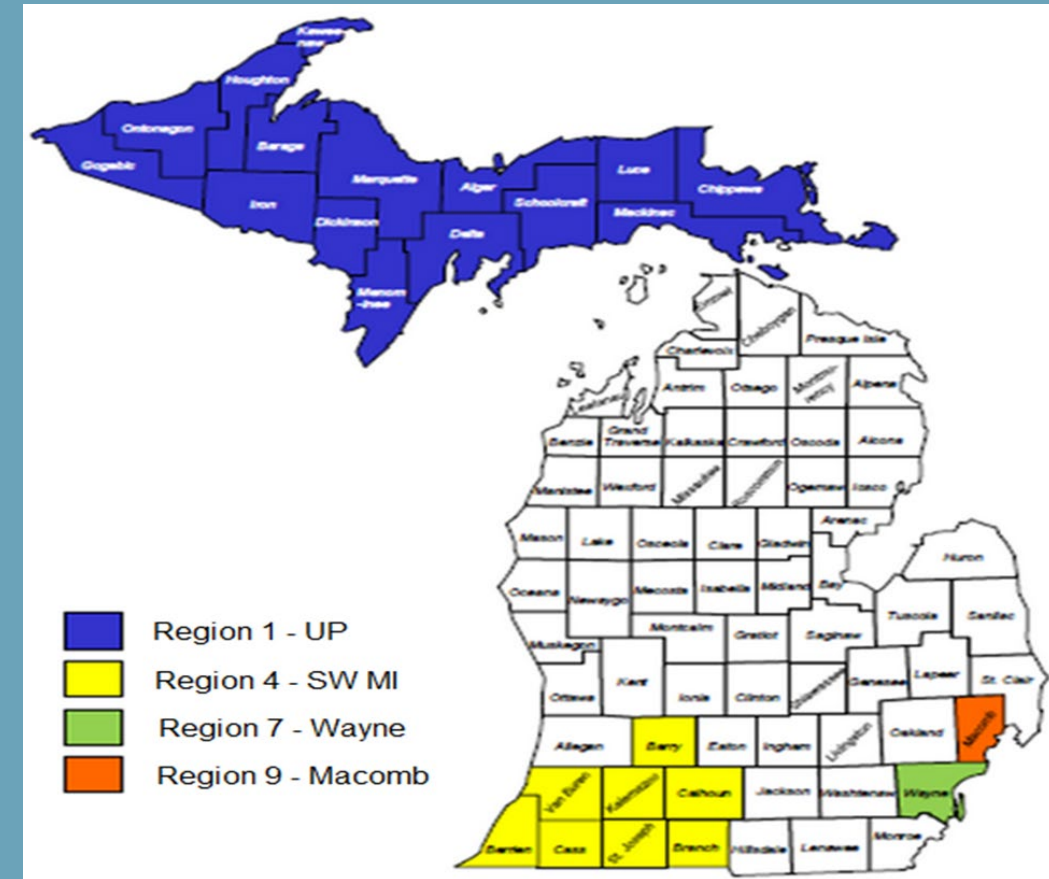
Altarum's APD Projects



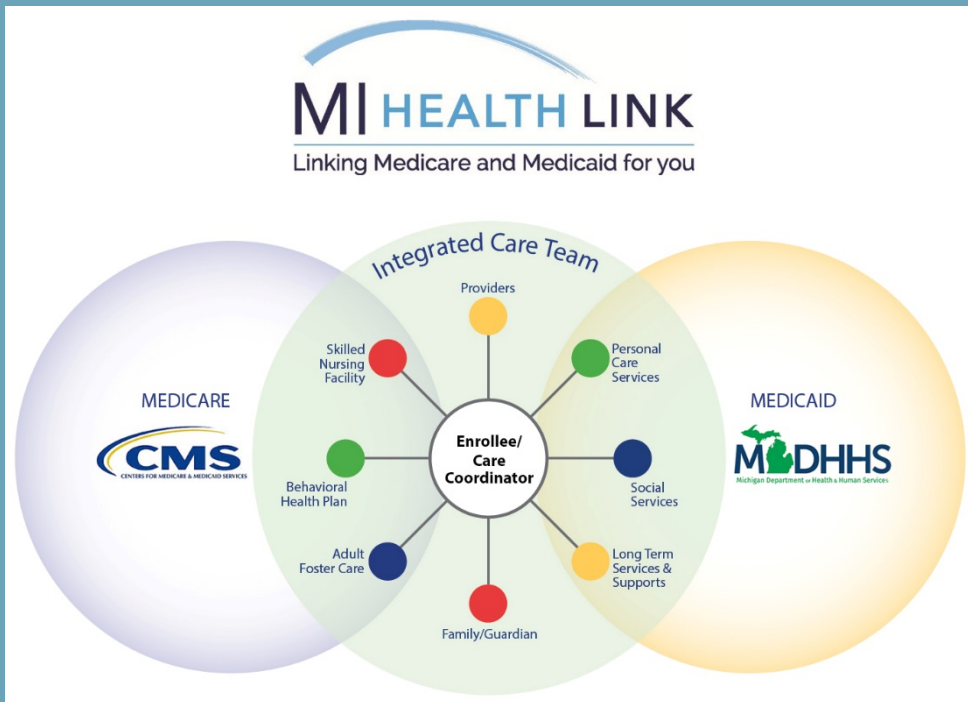
PROJECT NAME
Michigan Center for Effective IT Adoption (M-CEITA)
Michigan Center for Effective IT Adoption (M-CEITA) Long-Term and Post-Acute Care (LTPAC) Technical Assistance
Michigan Disease Surveillance System (MDSS)
Michigan Syndromic Surveillance System (MSSS)
Michigan Cancer Surveillance Program
Michigan Birth Defects Surveillance Program
Michigan Vital Records Program
Newborn Screening (NBS) Critical Congenital Heart Disease (CCHD)
Newborn Screening (NBS) Blood Spot
Newborn Screening (NBS) Early Hearing Detection and Interventions (EHDI)
Blood Lead Test Results and Workflow Analysis
MI Health Link Integrated Care Bridge Record (ICBR) Project
Michigan's Dental Registry (MiDR SM)

MHL Demonstration Overview

- MI Health Link is a health care option for Michigan adults, ages 21 or over, who are enrolled in both Medicare and Medicaid, and live in one of **four demonstration regions** of Michigan.
- MI Health Link offers a broad range of medical and behavioral health services, pharmacy, home and community-based services, and nursing home care, all in a single program designed to meet individual needs.
- The MHL Demonstration kicked off March 1, 2015 and extends through December 31, 2020.



MI Health Link Care Plan



- C-CDA Specification – Care plan elements translated into HL7 standardized format to promote content sharing across payers and providers
- Care Plan Viewer – User friendly version of the Care Plan
- Care Plan C-CDA Validator – Ensures data quality when exchanging data across organizations

Care Plan Viewer

- ▶ Provides a human readable view of the C-CDA data
- ▶ Ability to generate and print a customized view of the standardized Care Plan
- ▶ Ability to leverage the standardized C-CDA for reporting to MDHHS/CMS electronically
- ▶ Standardized Data & View for everyone
- ▶ User Customizable View
- ▶ Consolidated Data
- ▶ Attached Documents may be viewed from a consolidated location (e.g. PDF, WORD, ...)
- ▶ Work group consensus on the content and organization of the style sheet



Care Plan Viewer – Human Readable



Integrated Care Bridge Report

Member Eve Betterhalf	D.O.B May 1, 1975	Sex ♀ Female	ICO Referral Number refnum1234	Document Intent Indicator	Care Plan	PIHP L2A Record Number PLRN5678
------------------------------	--------------------------	---------------------	---------------------------------------	----------------------------------	------------------	--

Member Details

+ Allergies	📄 Level I Assessment
+ Integrated Conditions Concerns Problems	+ Level II Assessment
👤 Integrated Care Team	🚚 NFLOCD
📄 Signatures	📄 Social History
📅 Initial Screening	📄 Medications
+ Most Recent Claims	+ Health Status Summary
+ Likes and Interests	+ Personal Preferences
+ Residential or Non Residential Setting Preferences	+ Attached Documents
+ Supports and Services	+ Personal Care Services
+ Waiver Services	+ Personal Care Assessment
+ Assessments and Reassessments	+ Risk Factors
+ Goals	+ Interventions
+ Concerns Goals Interventions	

Table of Contents ☰

↕ Collapse/Expand all

⚙ Show all

🔄 Restore Layout

🖨 Print Layout



Questions

ALTARUM.ORG

Anne Montgomery, Deputy Director, Program
to Improve Eldercare, Altarum